

MINI Certified Pre-Owned Consultation Report

Order Number:	20652602	Dealer Name:	Seattle MINI	Dealer Principal:	Richard Stone
Date of Visit:	12/4/2018	Dealer Code:	M3386401	General Manager:	Alae Laarissi
Time of Visit:	9:05 AM	Address:	11550 Lake City Way NE	Pre-Owned Manager:	Allen Monjazeab
Consultant ID:	10681	City, State, Zip:	Seattle, WA - 98125	Consultation Contact:	Steve Bell

FACILITY INSPECTION

RECOMMENDED PRACTICES

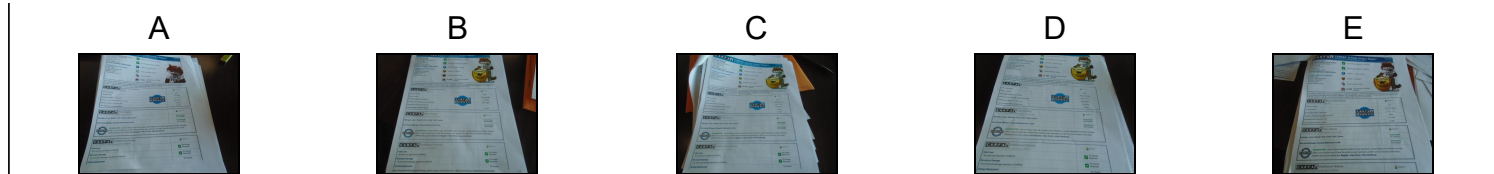
	Does Not Meet Std	Meets Std
MINI CPO vehicles on lot have minimum required POS items.		1
MINI CPO vehicles are all grouped and displayed separately.		1
MINI Pre-Owned vehicles are all grouped and displayed separately.		1
Non-MINI Pre-Owned vehicles are all grouped and displayed separately.		1
The 5 Pre Sale VINs selected from POIS are listed on dealer website.		1
The number of Pre Sale VINs in POIS inventory closely match the number of MINI CPO VINs posted on the dealer website.		1
Best Practice - there is a MINI CPO vehicle (in or near) the showroom.		✓
Best Practice - There is MINI CPO branding on the facility (signage, etc).		✓

ACTUAL POINTS ATTAINED: 6

COMMENTS:
DEALERSHIP IMAGES:


ADMINISTRATIVE INSPECTION (POST-SALE)

Vehicles Evaluated	VIN	Vehicle Information	Stock Number	Sale Date
A	WMWLU5C58H2E81766	2017 Mini Clubman Cooper S	H2E81766	11/10/2018
B	WMWWG5C39H3C99250	2017 Mini Cooper Base	H3C99250	11/22/2018
C	WMWXM5C53F3B34418	2015 Mini Cooper Base	F3B34418	11/20/2018
D	WMWXS5C58F2C63444	2015 Mini Cooper Base	F2C63444	11/3/2018
E	WMWZC3C59GWT09025	2016 Mini Cooper Countryman S	GWT09025	11/6/2018

POST SALE IMAGES:


VEHICLE MUST MEET ALL REQUIREMENTS TO BE FOUND COMPLIANT

A B C D E

REQUIRED DOCUMENTATION

MINI CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre-Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA)	3	3	3	3	3
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns, disclosures, etc.	2	2	2	2	2
Repair order(s) showing completion of the MINI CPO Inspection Checklist and completion of all repairs called out on the MINI CPO inspection checklist	3	3	3	3	3
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	2	2	2	2	2
Statement of Certification and Coverage signed by customer and sales consultant found in Sales Jacket	5	5	5	5	5

REQUIRED KEY READ DOCUMENTATION

First Key Reader Data Print Out shows vehicle mileage on or before date of POIS listing	1	1	1	1	1
---	---	---	---	---	---

Second Key Reader Data Print Out shows vehicle mileage and maintenance status at beginning of MINI CPO inspection	1	1	1	1	1
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of MINI CPO inspection and minimum 5 mile mileage increase from Second Key Reader Data Print Out	1	1	1	1	1
Vehicle Compliance Rating:	Yes	Yes	Yes	Yes	Yes
Copy of the "Federal Buyers Guide" in jacket.	1	1	1	1	1
Buyer's Order shows that vehicle was enrolled in POIS on or before date of sale	1	1	1	1	1
Scheduled maintenance is performed per MINI guidelines; Based on MINI CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	10	10	10	10	10

COMMENTS:

Individual Total Vehicle score:	30	30	30	30	30
Total points for all vehicles:			150		
POST-SALE (AVERAGE PER VEHICLE) SCORE:			30		

VEHICLE INSPECTION (PRE-SALE)

Vehicles Evaluated	VIN	Vehicle Information	Stock Number	Certification Date
A	WMWXP5C53GT739321	2016 Mini Cooper Base	Sp1738	11/25/2018
B	WMWXU3C50F2B57052	2015 Mini Cooper S	SP1699	11/1/2018
C	WMWXU3C52F2B66139	2015 Mini Cooper S	SP1692	10/25/2018
D	WMWXU3C59FT892331	2015 Mini Cooper S	SP1690	10/4/2018
E	WMWZC3C53FWT05180	2015 Mini Cooper Countryman S	SP1691	10/29/2018

PRE SALE IMAGES:



VEHICLE MUST MEET ALL REQUIREMENTS TO BE INITIALLY FOUND COMPLIANT.

VIN INSPECTION

	A	B	C	D	E
DCS Warranty Vehicle Inquiry is performed to review Maintenance history, open campaigns, disclosures, etc.	1	1	1	1	1
VIN plate is visible and it matches Safety Compliance Label on driver's side B pillar as well as Window Sticker.	1	1	1	1	1

VEHICLE CONDITION

Vehicle has no disqualifying factors	1	1	1	1	1
Vehicle is free of non-OEM modifications	1	1	1	1	1

REQUIRED DOCUMENTATION

MINI CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA).	3	3	3	3	3
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns, disclosures, etc.	2	2	2	2	2
Repair order(s) showing completion of the MINI CPO Inspection Checklist and completion of all repairs called out on the MINI CPO Inspection Checklist	3	3	3	3	3
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	2	2	2	2	2

REQUIRED KEY READ DOCUMENTATION

First Key Reader Data Print Out shows vehicle mileage before date of POIS listing	1	1	1	1	1
Second Key Reader Data Print Out shows vehicle mileage and is dated on or before date of certification	1	1	1	1	1
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of certification and minimum 5 mile mileage increase from Second Key Reader Data Print Out	1	1	1	1	1

Vehicle Compliance Rating:

Yes	Yes	Yes	Yes	Yes
------------	------------	------------	------------	------------

COMMENTS:

MECHANICAL INSPECTION

MINIMUM REPLACEMENT ITEMS

	1	1	1	1	1
--	---	---	---	---	---

All fluid levels and fluid condition are acceptable. (Engine oil, Brake fluid, Coolant, Washer Fluid, Automatic Transmission fluid, Differential fluid)					
Brake thickness and condition meets standards; brake pads show AT LEAST 5mm. Check MINI CPO Inspection Checklist for status and confirm break repair if called out	6	6	6	6	6
Engine and compartment clean	1	1	1	1	1
Wiper blades and Floor mats are clean or replaced. Must be present. OEM not required	1	1	1	1	1
Two master keys are available	1	1	1	1	1

SCHEDULED MAINTENANCE

CBS is up to date with no 'due' services required. Reference Key Read data printout	2	2	2	2	2
Scheduled maintenance is performed per MINI guidelines; Based on MINI CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	10	10	10	10	10

MECHANICAL

Vehicle is free of any mechanical issues	1	1	1	1	1
Vehicle is free of any undercarriage/engine compartment leaks	1	1	1	1	1
Engine starts and idles properly	1	1	1	1	1

TIRES

All tires are MINI approved and all four tires match	5	5	5	5	5
All tires have minimum tread depth 3mm across tread width measured at the wear bar	5	5	5	5	5
Tire pressure meets vehicle specification (Four plus spare if applicable)	1	1	1	1	1

COMMENTS:

APPEARANCE INSPECTION

EXTERIOR

MINI CPO window sticker is affixed to window glass or on vehicle dash	1	1	1	1	1
Body Finish: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Trim: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Wheels: are OEM and meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Glass: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1

INTERIOR

Interior appearance: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
No Smoker evidence found	1	1	1	1	1
Instrument Panel/Cover Pad Surface/Ashtrays/Package Shelf/ Indicator Lights/Gauges/Warning Tones (operation, lights, clock): meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
No warning lights/service indicators lit on the dashboard	1	1	1	1	1
Time is set correctly on the clock	1	1	1	1	1
Carpet/Trunk/Passenger Compartment/ Headliner/Seats/Interior Trim: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1

COMMENTS:

Individual Total Vehicle score: **64** **64** **64** **64** **64**

Total points for all vehicles: **320**

PRE-SALE (AVERAGE PER VEHICLE) SCORE: **64**

Consultation Summary

Section	Max. Points available	Points obtained
FACILITY INSPECTION	6	6
ADMINISTRATIVE INSPECTION (POST-SALE)	30	30
VEHICLE INSPECTION (PRE-SALE)	64	64
TOTAL CONSULTATION SCORE	100	