



**CERTIFIED
PRE-OWNED**



MINI NEXT Certified Pre-Owned Consultation Report

Order Number:	17991519	Dealer Name:	Seattle MINI	Dealer Principal:	Manfred Scharmach
Date of Visit:	3/15/2017	Dealer Code:	M3386401	General Manager:	Richard Stone
Time of Visit:	3:32 PM	Address:	11550 Lake City Way NE	Pre-Owned Manager:	Steve Bell
Consultant ID:	10681	City, State, Zip:	Seattle, WA - 98125	Consultation Contact:	Lauren Begg

FACILITY INSPECTION

RECOMMENDED PRACTICES	Does Not Meet Std	Meets Std
MINI NEXT CPO vehicles on lot have minimum required POS items.		1
MINI NEXT CPO vehicles are all grouped and displayed separately.		1
MINI NEXT Pre-Owned vehicles are all grouped and displayed separately.		1
Non-MINI Pre-Owned vehicles are all grouped and displayed separately.		1
The 5 Pre Sale VINs selected from POIS are listed on dealer website.		1
The number of Pre Sale VINs in POIS inventory closely match the number of MINI NEXT CPO VINs posted on the dealer website.		1
Best Practice - there is a MINI NEXT CPO vehicle (in or near) the showroom.		✓
Best Practice - There is MINI NEXT CPO branding on the facility (signage, etc).		✓
ACTUAL POINTS ATTAINED:		6

COMMENTS:

DEALERSHIP IMAGES:



ADMINISTRATIVE INSPECTION (POST-SALE)

Vehicles Evaluated	VIN	Vehicle Information	Stock Number	Sale Date
A	WMWLN5C52G2B28371	2016 Mini Cooper Base	G2B28371	11/18/2016
B	WMWSS7C51FWS45024	2015 Mini Paceman Cooper S ALL4	FWS45024	11/13/2016
C	WMWSV3C53DT394856	2013 Mini Cooper S	DT394856	11/18/2016
D	WMWXP5C53G3B14338	2016 Mini Cooper Base	G3B14338	11/19/2016
E	WMWXP7C55F2A39626	2015 Mini Cooper S	F2A39626	11/19/2016
F	WMWXU1C52G2D09337	2016 Mini Cooper Base	G2D09337	11/5/2016
G	WMWZB3C59DWM31382	2013 Mini Cooper Countryman Base	DWM31382	11/10/2016
H	WMWZC5C50DWM16407	2013 Mini Cooper Countryman ALL4	DWM16407	11/7/2016
I	WMWZC5C50EWM18269	2014 Mini Cooper Countryman ALL4	EWM18269	11/5/2016
J	WMWZC5C54FWP48773	2015 Mini Cooper Countryman ALL4	FWP48773	11/14/2016

POST SALE IMAGES:

A



B



C



D



E



F

G

H

I

J



VEHICLE MUST MEET ALL REQUIREMENTS TO BE FOUND COMPLIANT

	A	B	C	D	E	F	G	H	I	J
REQUIRED DOCUMENTATION										
MINI NEXT CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre-Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA)	3	3	3	3	3	3	3	3	3	3
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns, disclosures, etc.	2	2	2	2	2	2	2	2	2	2
Repair order(s) showing completion of the MINI NEXT CPO Inspection Checklist and completion of all repairs called out on the MINI NEXT CPO inspection checklist	3	3	3	3	3	3	3	3	3	3
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	2	2	2	2	2	2	2	2	2	2
Statement of Certification and Coverage signed by customer and sales consultant found in Sales Jacket	5	5	5	5	5	5	5	5	5	5
REQUIRED KEY READ DOCUMENTATION										
First Key Reader Data Print Out shows vehicle mileage on or before date of POIS listing	1	1	1	1	1	1	1	1	1	1
Second Key Reader Data Print Out shows vehicle mileage and maintenance status at beginning of MINI NEXT CPO inspection	1	1	1	1	1	1	1	1	1	1
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of MINI NEXT CPO inspection and minimum 5 mile mileage increase from Second Key Reader Data Print Out	1	1	1	1	1	1	1	1	1	1
Vehicle Compliance Rating:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Copy of the "Federal Buyers Guide" in jacket.	1	1	1	1	1	1	1	1	1	1
Buyer's Order shows that vehicle was enrolled in POIS on or before date of sale	1	1	1	1	1	1	1	1	1	1
Scheduled maintenance is performed per MINI guidelines; Based on MINI NEXT CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	10	10	10	10	10	10	10	10	10	10
COMMENTS:										
Individual Total Vehicle score:	30	30	30	30	30	30	30	30	30	30
Total points for all vehicles:	300									
POST-SALE (AVERAGE PER VEHICLE) SCORE:	30									

VEHICLE INSPECTION (PRE-SALE)

Vehicles Evaluated	VIN	Vehicle Information	Stock Number	Certification Date
PRE SALE IMAGES:				

VEHICLE MUST MEET ALL REQUIREMENTS TO BE INITIALLY FOUND COMPLIANT.

VIN INSPECTION				
DCS Warranty Vehicle Inquiry is performed to review Maintenance history, open campaigns, disclosures, etc.				
VIN plate is visible and it matches Safety Compliance Label on driver's side B pillar as well as Window Sticker.				
VEHICLE CONDITION				
Vehicle has no disqualifying factors				
Vehicle is free of non-OEM modifications				
REQUIRED DOCUMENTATION				
MINI NEXT CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA).				
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns,				

disclosures, etc.	
Repair order(s) showing completion of the MINI NEXT CPO Inspection Checklist and completion of all repairs called out on the MINI NEXT CPO Inspection Checklist	
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	
REQUIRED KEY READ DOCUMENTATION	
First Key Reader Data Print Out shows vehicle mileage before date of POIS listing	
Second Key Reader Data Print Out shows vehicle mileage and is dated on or before date of certification	
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of certification and minimum 5 mile mileage increase from Second Key Reader Data Print Out	
Vehicle Compliance Rating:	
COMMENTS:	
MECHANICAL INSPECTION	
MINIMUM REPLACEMENT ITEMS	
All fluid levels and fluid condition are acceptable. (Engine oil, Brake fluid, Coolant, Washer Fluid, Automatic Transmission fluid, Differential fluid)	
Brake thickness and condition meets standards; brake pads show AT LEAST 5mm. Check MINI NEXT CPO Inspection Checklist for status and confirm break repair if called out	
Engine and compartment clean	
Wiper blades and Floor mats are clean or replaced. Must be present. OEM not required	
Two master keys are available	
SCHEDULED MAINTENANCE	
CBS is up to date with no 'due' services required. Reference Key Read data printout	
Scheduled maintenance is performed per MINI guidelines; Based on MINI NEXT CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	
MECHANICAL	
Vehicle is free of any mechanical issues	
Vehicle is free of any undercarriage/engine compartment leaks	
Engine starts and idles properly	
TIRES	
All tires are MINI approved and all four tires match	
All tires have minimum tread depth 3mm across tread width measured at the wear bar	
Tire pressure meets vehicle specification (Four plus spare if applicable)	
COMMENTS:	
APPEARANCE INSPECTION	
EXTERIOR	
MINI NEXT CPO window sticker is affixed to window glass or on vehicle dash	
Body Finish: meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
Trim: meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
Wheels: are OEM and meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
Glass: meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
INTERIOR	
Interior appearance: meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
No Smoker evidence found	
Instrument Panel/Cover Pad Surface/Ashtrays/Package Shelf/ Indicator Lights/Gauges/Warning Tones (operation, lights, clock): meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual	
No warning lights/service indicators lit on the dashboard	

Time is set correctly on the clock		
Carpet/Trunk/Passenger Compartment/ Headliner/Seats/Interior Trim: meets minimum requirements as documented in MINI NEXT CPO Dealer Operations Manual		
COMMENTS:		
Individual Total Vehicle score:		0
Total points for all vehicles:		0
PRE-SALE (AVERAGE PER VEHICLE) SCORE:		0
Consultation Summary		
Section	Max. Points available	Points obtained
FACILITY INSPECTION	6	6
ADMINISTRATIVE INSPECTION (POST-SALE)	30	30
VEHICLE INSPECTION (PRE-SALE)	64	0
TOTAL CONSULTATION SCORE	100	
CONSULTATION STATUS:	Meets Mini CPO Standards (80+)	