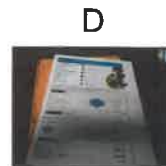


	21783914		Seattle MINI		Dan Rutledge
	10/17/2019		M3386401		Dan Rutledge
	10:35 AM		11550 Lake City Way NE		Steve Bell
	10681		Seattle, WA - 98125		Glen Wolf

MINI CPO vehicles on lot have minimum required POS items.		1
MINI CPO vehicles are all grouped and displayed separately.		1
MINI Pre-Owned vehicles are all grouped and displayed separately.		1
Non-MINI Pre-Owned vehicles are all grouped and displayed separately.		1
The 5 Pre Sale VINs selected from POIS are listed on dealer website.		1
The number of Pre Sale VINs in POIS inventory closely match the number of MINI CPO VINs posted on the dealer website.		1
Best Practice - there is a MINI CPO vehicle (in or near) the showroom.		✓
Best Practice - There is MINI CPO branding on the facility (signage, etc).		✓



A	WMWXP5C58G3B76608	2016 Mini Cooper Base	G3B76608	5/9/2019
B	WMWXU1C50G2D57323	2016 Mini Cooper Base	G2D57323	5/6/2019
C	WMWZB3C59GWR49349	2016 Mini Cooper Countryman Base	GWR49349	5/25/2019
D	WMWZC5C53GWU00576	2016 Mini Cooper Countryman ALL4	GWU00576	5/11/2019
E	WMZYT5C50K3E64523	2019 Mini Cooper Countryman S ALL4	K3E64523	5/18/2019



MINI CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre-Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA)	3	3	3	3	3
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns, disclosures, etc.	2	2	2	2	2
Repair order(s) showing completion of the MINI CPO Inspection Checklist and completion of all repairs called out on the MINI CPO inspection checklist	3	3	3	3	3
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	2	2	2	2	2
Statement of Certification and Coverage signed by customer and sales consultant found in Sales Jacket	5	5	5	5	5

First Key Reader Data Print Out shows vehicle mileage on or before date of POIS	1	1	1	1	1
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status at beginning of MINI CPO inspection					
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of MINI CPO inspection and minimum 5 mile mileage increase from Second Key Reader Data Print Out	1	1	1	1	1
	Yes	Yes	Yes	Yes	Yes
Copy of the "Federal Buyers Guide" in jacket.	1	1	1	1	1
Buyer's Order shows that vehicle was enrolled in POIS on or before date of sale	1	1	1	1	1
Scheduled maintenance is performed per MINI guidelines; Based on MINI CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	10	10	10	10	10

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A	WMWXP5C51G3B77132	2016 Mini Cooper Base	SP1872	8/1/2019
B	WMWXP7C51H2A44759	2017 Mini Cooper S	SP1914	8/18/2019
C	WMWXU1C50K2H74126	2019 Mini Cooper Base	SP1927A	10/6/2019
D	WMWXU3C56G2B63505	2016 Mini Cooper S	SP1915	8/29/2019
E	WMWXU3C59H2D31784	2017 Mini Cooper S	SP1954	9/12/2019



DCS Warranty Vehicle Inquiry is performed to review Maintenance history, open campaigns, disclosures, etc.	1	1	1	1	1
VIN plate is visible and it matches Safety Compliance Label on driver's side B pillar as well as Window Sticker.	1	1	1	1	1
Vehicle has no disqualifying factors	1	1	1	1	1
Vehicle is free of non-OEM modifications	1	1	1	1	1

MINI CPO Inspection Checklist (original)- completed, dated and signed by Technician, Service Manager and Pre Owned Manager. If days on lot exceeds 150 days or 2,000 miles, a second CPO inspection is required.(Customer signature required in CA).	3	3	3	3	3
DCS Warranty Vehicle Inquiry showing maintenance history, open campaigns, disclosures, etc.	2	2	2	2	2
Repair order(s) showing completion of the MINI CPO Inspection Checklist and completion of all repairs called out on the MINI CPO Inspection Checklist	3	3	3	3	3
Vehicle History Report (VHR) showing no cause for disqualification and signed by customer. Can be Carfax or AutoCheck. Must be dated on or before date of sale	2	2	2	2	2

First Key Reader Data Print Out shows vehicle mileage before date of POIS listing	1	1	1	1	1
Second Key Reader Data Print Out shows vehicle mileage and is dated on or before date of certification	1	1	1	1	1
Third Key Reader Data Print Out shows vehicle mileage and is dated on or after date of certification and minimum 5 mile mileage increase from Second Key Reader Data Print Out	1	1	1	1	1
	Yes	Yes	Yes	Yes	Yes

Washer Fluid, Automatic Transmission fluid, Differential fluid)					
Brake thickness and condition meets standards; brake pads show AT LEAST 5mm. Check MINI CPO Inspection Checklist for status and confirm break repair if called out	6	6	6	6	6
Engine and compartment clean	1	1	1	1	1
Wiper blades and Floor mats are clean or replaced. Must be present. OEM not required	1	1	1	1	1
Two master keys are available	1	1	1	1	1

CBS is up to date with no 'due' services required. Reference Key Read data printout	2	2	2	2	2
Scheduled maintenance is performed per MINI guidelines; Based on MINI CPO Dealer Operations Manual: Inspection Guidelines Engine Oil Service Maintenance Table 1 and Table 2. Reference Key Read data printout	10	10	10	10	10

Vehicle is free of any mechanical issues	1	1	1	1	1
Vehicle is free of any undercarriage/engine compartment leaks	1	1	1	1	1
Engine starts and idles properly	1	1	1	1	1

All tires are MINI approved and all four tires match	5	5	5	5	5
All tires have minimum tread depth 3mm across tread width measured at the wear bar	5	5	5	5	5
Tire pressure meets vehicle specification (Four plus spare if applicable)	1	1	1	1	1

MINI CPO window sticker is affixed to window glass or on vehicle dash	1	1	1	1	1
Body Finish: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Trim: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Wheels: are OEM and meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
Glass: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1

Interior appearance: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
No Smoker evidence found	1	1	1	1	1
Instrument Panel/Cover Pad Surface/Ashtrays/Package Shelf/ Indicator Lights/Gauges/Warning Tones (operation, lights, clock): meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1
No warning lights/service indicators lit on the dashboard	1	1	1	1	1
Time is set correctly on the clock	1	1	1	1	1
Carpet/Trunk/Passenger Compartment/ Headliner/Seats/Interior Trim: meets minimum requirements as documented in MINI CPO Dealer Operations Manual	1	1	1	1	1

Section	Max. Points available	Points obtained
FACILITY INSPECTION	6	6
ADMINISTRATIVE INSPECTION (POST-SALE)	30	30
VEHICLE INSPECTION (PRE-SALE)	64	64
TOTAL CONSULTATION SCORE	100	